

AFRICA IS OUR HOME, WE DRIVE HER

# GROWTH

**STANDARD BANK GROUP**  
**CONNECT TO INVEST**

September 2025



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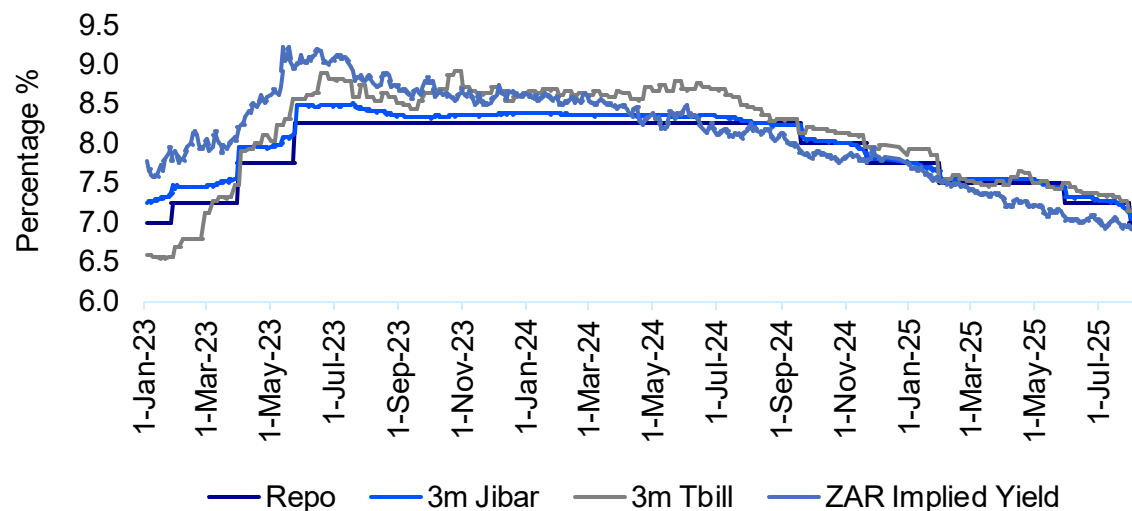


1.0

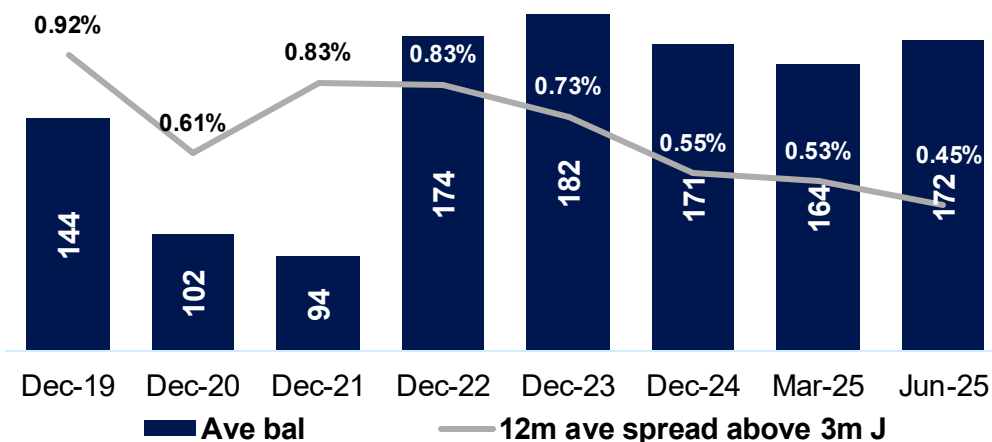
Market update

# Market update

## Short Term Rates



## NCD pricing levels and issuance (Rbn)



## SA & US Update and Outlook

- SARB continues to advocate for a 3% inflation target, with discussions ongoing with National Treasury. Despite this, rates were cut at the last two meetings
- Stability under the GNU and improved fiscal position have supported a decline in fixed income yields
- US Dollar weakness, driven by labour market cooling and growth concerns, has coincided with Rand strength
- Global tariff uncertainty persists but has not materially affected inflation
- The Fed has held rates steady in 2025, with 2–3 cuts expected in Q3/Q4, whilst SA markets are pricing in one additional cut for 2025

## FX basis, CDS and SAGB Asset Swap Compression

- Short-end FX basis remains negative but has recovered significantly; Q4 GFECRA inflows may shift the dial
- Bond vs SA CDS basis has tightened, compressing SAGB asset swap spreads
- Market participants anticipate potential issuance reductions, contingent on NT's funding position and inflation targeting, which could support further rallying in the bond curve

## R186 bond nearing maturity

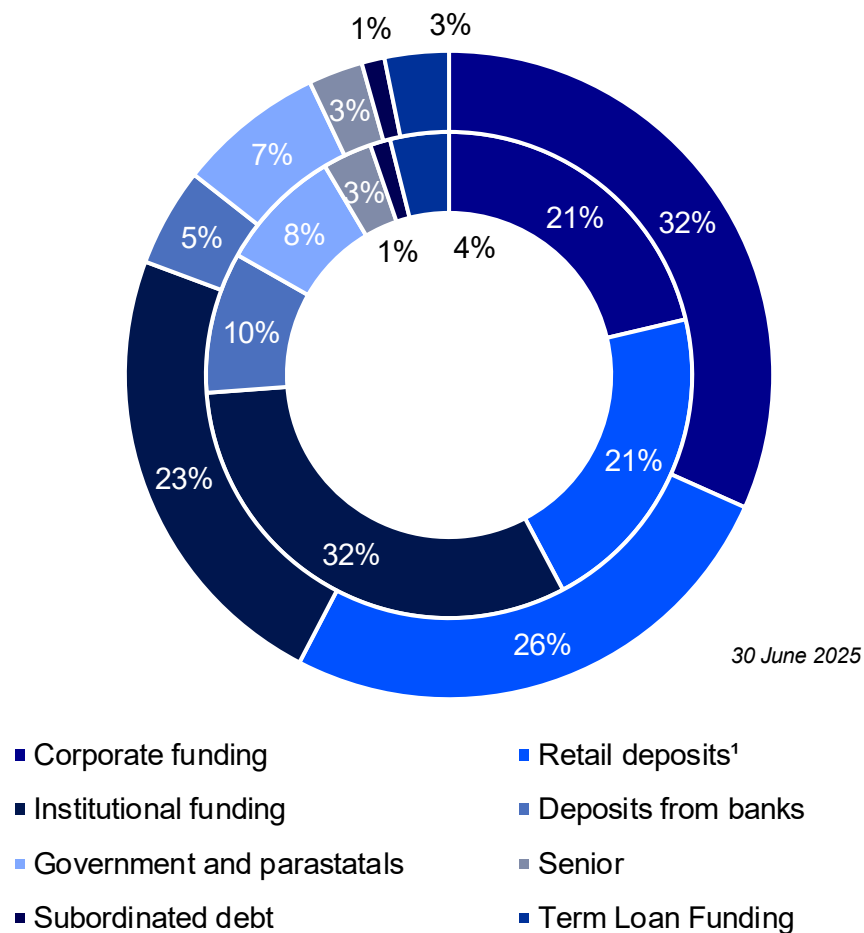
- The R186 bond will be split into three equal tranches (Dec'25, Dec'26 and Dec'27)
- The Dec'25 will be settled in cash while the 2026 and 2027 will be issued as new instruments
- This is likely to increase market liquidity into end of 2025

## NCD pricing levels and issuance

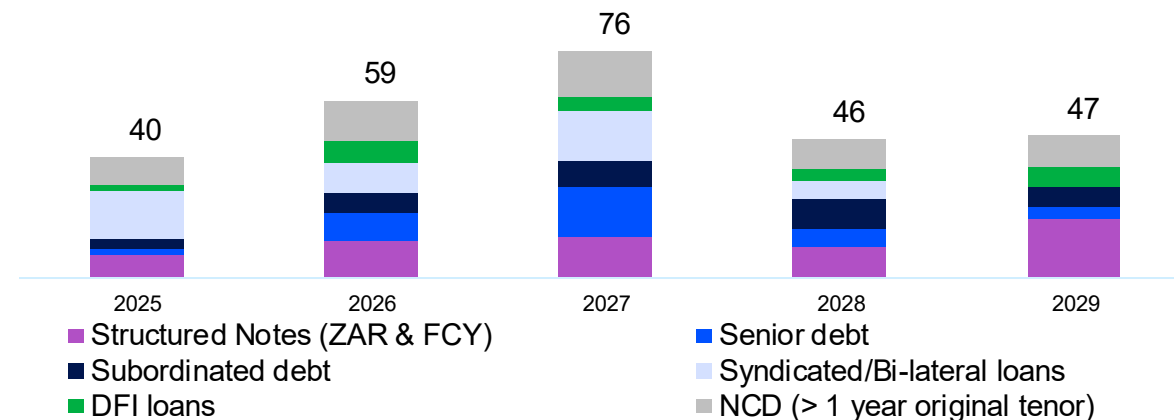
- Year-to-date, Standard Bank has been the largest issuer of NCDs (approximately 35% of NCD issuance)
- NCD spreads continue to reduce during 2025 driven by improved liquidity ratios partly due to the implementation of new SARB MPIF

# Redemption profiles and NCD issuances

## SBG and SBSA's funding sources



## Standard Bank redemption profile (ZARbn)



Rbn	2025	2026	2027	2028	2029	2030	2031
Senior debt Maturities (Cumulative)	2	11	28	34	45	48	52

### Redemption profile

- International loan and syndicated markets are open and accessible for issuances
- Funding diversification maintained across products, sectors, geographic regions and counterparties
- Diversified use of platforms across various jurisdictions:
  - Local listed bonds
  - Foreign currency loans, bonds: Eurobond, MTN, niche markets
  - Local and offshore structured notes
- Debt strategy designed to manage maturity profile and reduce refinancing risk

### Senior debt and Flac

- By end of 2028, R34bn of senior debt outstanding is likely to be replaced by Flac style instruments, with additional issuance required to meet accelerated phase-in



# 2.0

Sustainability

# Our Purpose: Africa is our home, we drive her growth

## Our Purpose:

- Africa is our home, we drive her growth

## Strategic Priorities:

- Transform client experience, with a comprehensive set of solutions that meet client needs
- Execute with excellence and do the right business, the right way
- Create sustainable growth and value for our shareholders, society and the planet

## Competitive Advantages:

- Leading Africa's energy and infrastructure development
- Building Africa's best private bank
- Diversified portfolio across 20 African countries



# Our Approach and Commitment to Sustainability

To deliver our strategy and achieve our purpose, we must ensure that our business activities solve Africa’s challenges and realise the opportunities to deliver improved prosperity for Africa’s people

### We have a two-pillar approach aiming to maximise positive impact and effectively manage ESG risk:

#### ① Maximising Positive Impact

Our business activities drive positive impact in **four areas**:

1

Financial health and inclusion

2

Business growth and job creation

3

Climate change mitigation and adaption

4

Infrastructure development

#### ② Effectively Managing Risk

We actively identify and manage potential risks and negative impacts, focusing on areas such as:

Effective management of E&S risk associated with lending and investment activities

Fair treatment of customers

Information security, data privacy, and cybersecurity

Combatting financial crime

Employee engagement

### Sustainable Finance Product Framework

Sustainable Finance Mobilisation Target > R450bn (2022-2028)

#### General Purpose Funding

(sustainability linked / pure play)

Target

>R100bn (2025-2028)

#### Green Eligible Activities

(including renewable energy infrastructure and climate change mitigation and adaptation)

Target

>R100bn (2025-2028)

#### Social Eligible Activities

(including financial inclusion and affordable basic infrastructure)

Target

>R100bn (2025-2028)

#### Transition Eligible Activities

(including hard to abate sectors like cement and use of gas)

#### Decarbonisation Activities

(activities that support our clients in hard to abate sectors such as oil and gas, mining, cement and energy, which remain crucial to Africa’s economic growth and development but are not always eligible for sustainable finance)

#### SBG Sustainable Finance Framework

(published 2023)

Sustainable Finance Mobilised (since 2022)

R230bn

mobilised by H1 2025

>R450bn

target by 2028






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# ESG Performance

We track our scores on several external ESG indices, with a focus on the S&P corporate sustainability assessment (CSA), FTSE4Good, MSCI, CDP and Sustainalytics. Our performance has mostly shown steady improvement over the past six years. We aim to continue to improve as we further strengthen our disclosures

		2019	2020	2021	2022	2023	2024	Jul 2025		
<b>ESG Performance Scores</b> (higher is better)		51	60	61	66	67	69	<b>65</b>	▼	Sustainability Yearbook Member (2023, 2024, 2025) Top 15% of global banks
		4.1	3.9	3.9	3.9	4.1	3.8	<b>4.7</b>	▲	Constituent company in the FTSE4Good Index Series, indicating strong ESG risk management practices
		AA	AA	AA	AA	AA	AA	<b>AA</b>	=	Industry leader
		B-	C	C	C	C	C	<b>C<sup>(1)</sup></b>	=	In line with average for regional Africa score and Financial Sector score
<b>ESG Risk Scores</b> (lower is better)		29.9	25.5	25.6	24.7	18.4	16.5	<b>15.4</b>	▲	Industry leader

(1) July 2025 ratings reflect the most recent updates to the ESG Performance and Risk Scores. CDP will issue an updated score by Q1 2025 and is unchanged since 2024

# SBG Climate Policy – Key Updates

- Published SBG Climate Policy 2022. Undertook to review and update the policy every three years
- Published revised policy in March 2025
- Policy is implemented through sector strategies at client and transaction level, and through application of the E&S screening tool

## 2022 Climate Policy

- 1 Target for net-zero carbon emissions from own operations by 2040 and from lending portfolio by 2050
- 2 Targets to reduce emissions described in terms of reduced credit exposures to high emitting sectors (coal, oil, and gas)
- 3 Target for mobilisation of sustainable finance (>R250bn 2022 – 2028), including renewable energy sub-target (R65bn 2022 – 2024)



## 2025 Climate Policy

- 1 Retains net-zero targets but with stronger emphasis on a just energy transition and the need to balance emissions reduction with infrastructure development, energy access, and economic growth
- 2 Includes financed emissions baselines for four sectors, and target to reduce financed emissions intensity for upstream O&G portfolio.
- 3 Increased target for mobilisation of sustainable finance (>R450bn 2022 – 2028), including broader green and social finance sub-targets (R100bn each 2025 – 2028), and transition finance focus areas

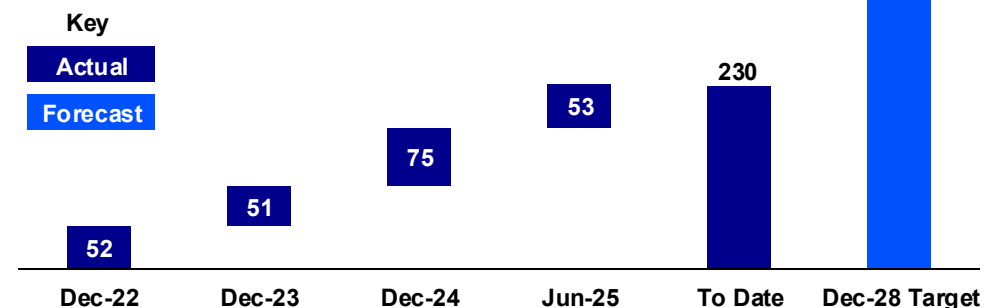
# Maximising Impact: Sustainable Finance Opportunity

Sustainable finance is a key lever to deliver positive impact. We mobilise sustainable finance to support Africa's energy and infrastructure development and enable decarbonisation of Africa's economies

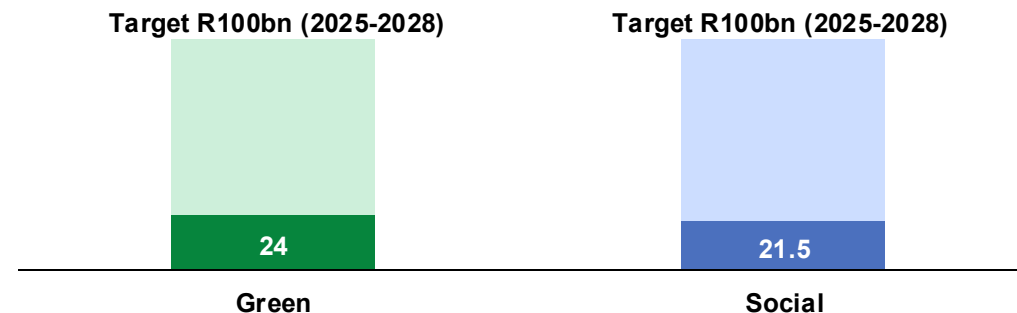
- Revised Sustainable Finance Mobilisation Target: > R450bn (2022 to 2028)
- Group-wide target, with sub-targets for:
  - 🌳 Green Finance Mobilisation (>R100bn 2025 to 2028)
  - 👥 Social Finance Mobilisation (>R100bn 2025 to 2028)

🌍 To deliver our strategy and achieve our purpose, we must ensure that our business activities solve Africa's challenges and deliver improved prosperity for Africa's people. This approach enables us to generate attractive financial outcomes for our shareholders, while generating positive social, economic and environmental impact for the communities in which we operate.

Sustainable Finance Mobilisation – Progress to Jun-25 (R'bn)



Green and Social Sub-Targets – Progress to H1 2025 (R'bn)

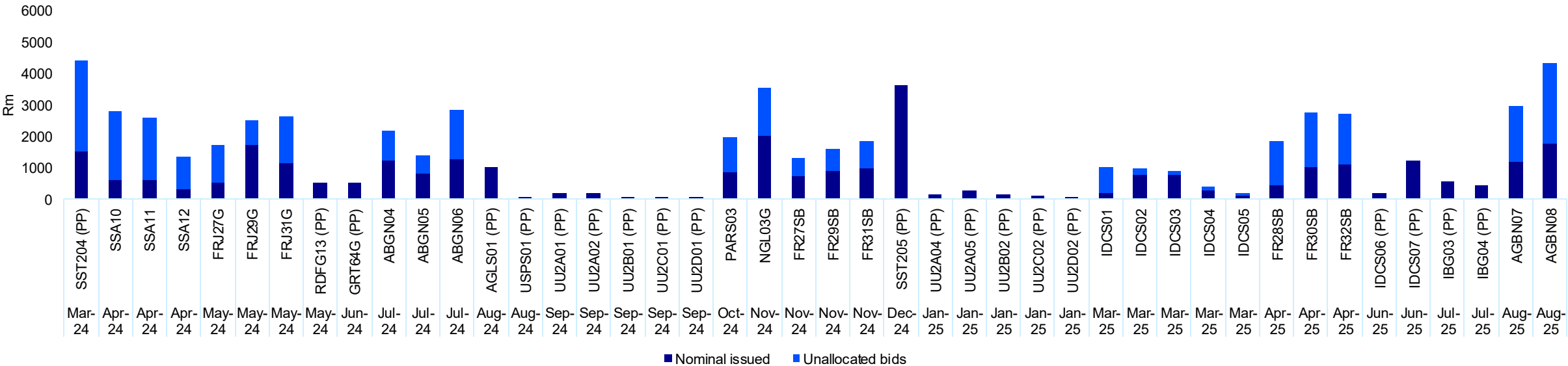
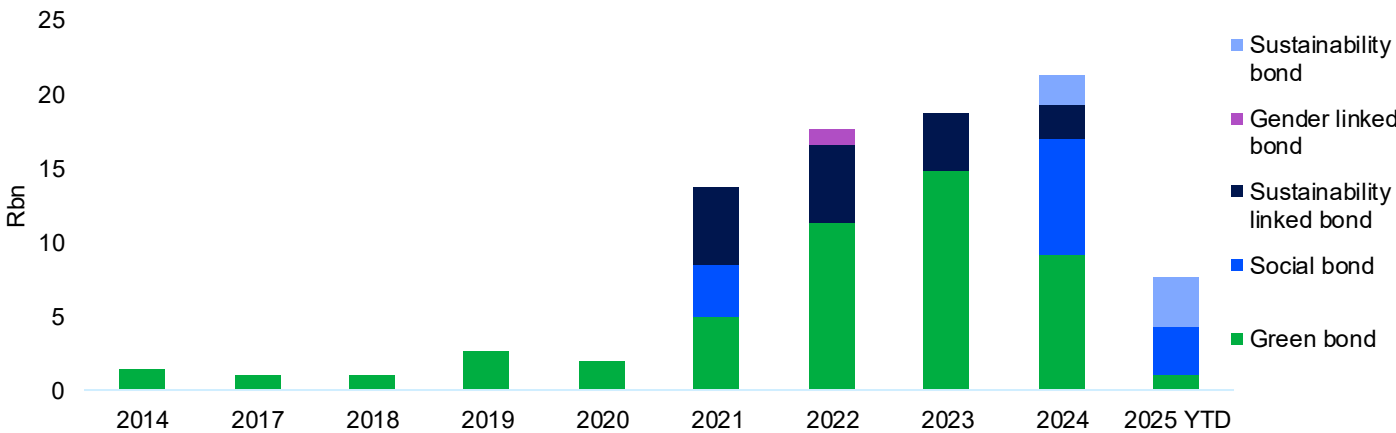


# South African Market Issuances

### Issuance Market Snapshot (Excluding CP)

Rbn	FY					YTD
	2023	2023 Redemption	2024	2024 Redemption	2025 Redemption	2025:YTD Gross issuance
Corporate	85,4	46,9	81,0	66,9	64,6	27.6
Financial	44,1	31,9	49,9	40,5	25,4	37.1
Municipality	-	4,7	-	4,1	2,0	-
Securitisation	11,6	8,3	15,2	20,4	5,5	4.8
SOE	19,6	49,0	19,0	13,9	18,6	20.6
<b>Total (excl. CP)</b>	<b>159,9</b>	<b>140,7</b>	<b>165,1</b>	<b>145,8</b>	<b>116,1</b>	<b>90,1</b>

### Sustainable, Green and Social Bond Issuance in the Local DCM



# Standard Bank is Committed to Sustainable Finance

## Key Themes / Trends

### 1 Emerging Themes

Adaptation and resilience, biodiversity, nature-based financing

### 2 Innovative Structures

Blended finance, outcomes-based bonds, carbon financing

### 3 Framework Development













### 4 Impact Reporting

### 5 Transition Finance

## Key Awards

 <p><b>South Africa's Best Bank for ESG</b></p> <p>2024</p>	 <p><b>Best Green Bond House</b></p> <p>2024</p>	 <p><b>Sustainable Finance Bank of the Year</b></p> <p>2024</p>	 <p><b>Best Bank for Sustainable Project Finance in Africa</b></p> <p>2024</p>
 <p><b>Best Bank for Sustainable Finance in Africa</b></p> <p>2025</p>	 <p><b>Best Bank for Transition/Sustainability Linked Loans in Africa</b></p> <p>2025</p>	 <p><b>Best Bank for ESG-Related Loans in Africa</b></p> <p>2025</p>	 <p><b>ESG Loan House of the Year</b></p> <p>2025</p>

## Key Deals

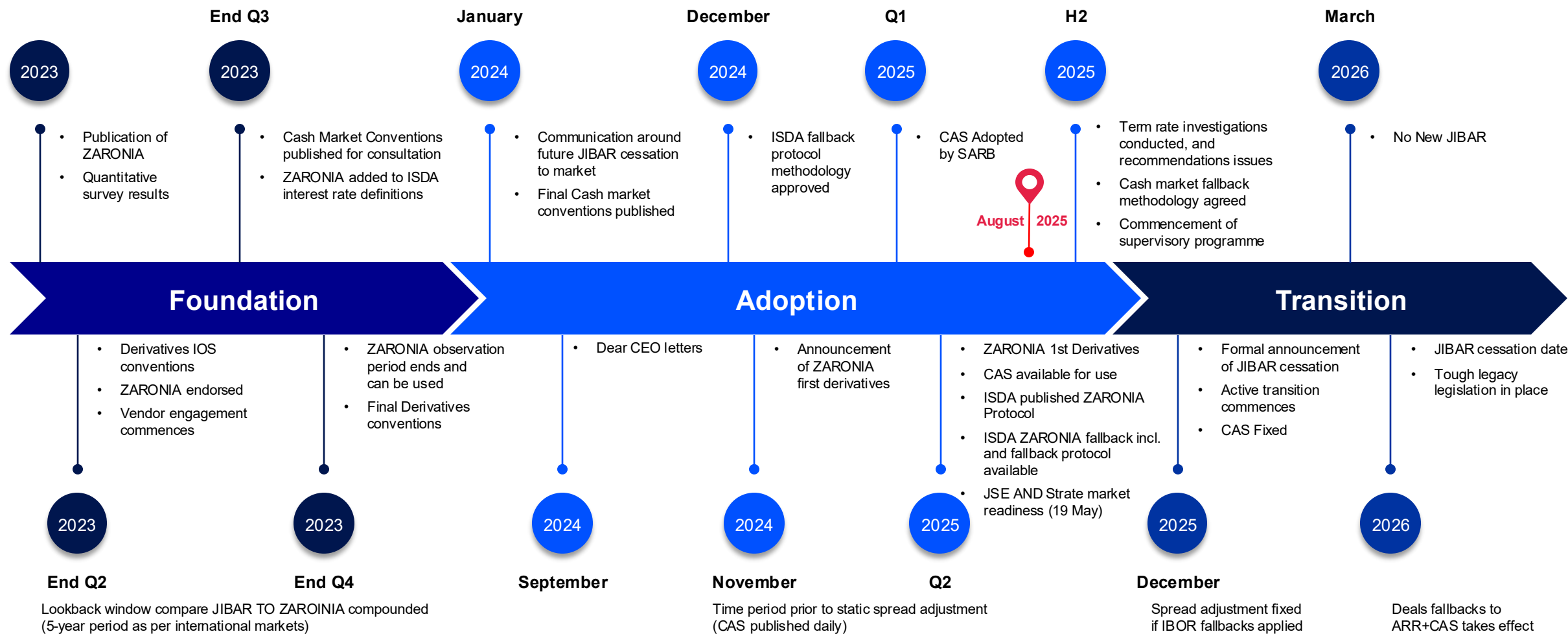
 <p><b>Kautha South Solar (NOA Offtaker)</b></p> <p>2025 ZAR4,170m</p> <p>Green Loan Standard Bank</p>	 <p><b>Red Sands Battery Energy Storage System (BESS)</b></p> <p>2025 ZAR3,188m</p> <p>Green Loan Standard Bank</p>	 <p><b>IFC Green Loan</b></p> <p>2025 USD250m</p> <p>Green Loan Standard Bank</p>	 <p><b>Jumo Asset-Backed Securitisation</b></p> <p>2025 ZAR398m</p> <p>Social Loan Standard Bank</p>
 <p><b>Industrial Development Corporation (IDC)</b></p> <p>2025 ZAR2,046m</p> <p>Sustainable Bond Standard Bank</p>	 <p><b>Industrial Development Corporation (IDC)</b></p> <p>2025 ZAR1,380m</p> <p>Private Placement Standard Bank</p>	 <p><b>Red Rocket Overberg Wind Phase 2 (Discovery Green Offtaker)</b></p> <p>2025 ZAR1,447m</p> <p>Green Loan Standard Bank</p>	 <p><b>Nigeria Debt Management Office</b></p> <p>2025 NGN47,350m</p> <p>Green Bond Standard Bank</p>
 <p><b>Africa Infrastructure Investment Managers</b></p> <p>2024 ZAR2,679m</p> <p>Sustainability-Linked Loan Standard Bank</p>	 <p><b>Ministry of Finance of Angola</b></p> <p>2024 ZAR2,121m</p> <p>Green Loan Standard Bank</p>	 <p><b>Old Mutual Emerging Markets</b></p> <p>2024 ZAR5,250m</p> <p>Sustainability-Linked Loan Standard Bank</p>	 <p><b>AfDB Social Bond</b></p> <p>2024 ZAR3,600m</p> <p>Social Bond Standard Bank</p>



# 3.0

ZARONIA

# Industry timelines



ARR: Alternative Reference Rate

CAS: Credit Adjustment Spread

Deals extending post cessation date exposed to Credit adjustment spread

# Critical industry steps for JIBAR transition

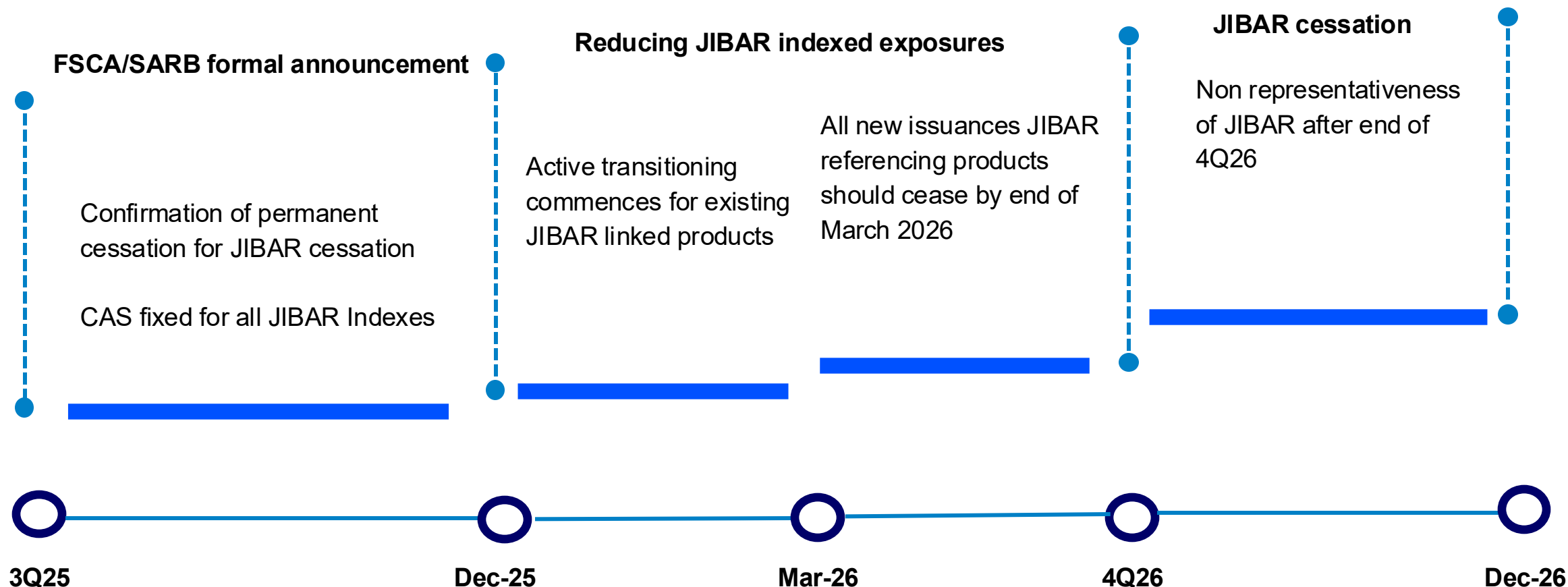
	Derivative Markets	Money Markets	Bond Markets	Loan Markets	Retail Markets
Timing for transition	Transition approach guidelines expected in 4Q25 including expectations on timing of transition				
Active or Passive transition	Active transition remains preferable but passive transition is achievable where fallback provisions have been inserted in legal agreements and will likely be recommended for certain products (e.g. bonds)				
Pricing Adjustments	ZARONIA + Credit Adjustment Spread (applicable for the JIBAR index being replaced) Viability of forward-looking term ZARONIA currently being investigated				Prime, Term ZARONIA, Synthetic JIBAR
Legal Considerations	ISDA fallback protocol, SAFEX O/N	Fallback provisions	Noteholder consent	Fallback Provisions and active transition	Safe Harbor provisions
Tough Legacy contracts	Unlikely	Legislative approach unlikely	Legislative approach likely to be recommended	Likely to be some use	Legislative approach may be required

Industry workstream on structured notes to be established for transition approaches



# Critical steps for the Jibar transition

## Reducing JIBAR related exposures



# Critical steps for Jibar transition

## Prioritise trading referencing ZARONIA

- Reduce market participant's reliance on JIBAR
- Build sufficient liquidity in ZARONIA-linked derivatives to enable a viable ZARONIA term rate



## ZARONIA First initiative

Market segment	Commences on
Linear derivatives	30 April 2025
Non-linear derivatives	30 September 2025
Cross-currency basis swaps	31 October 2025

## Include fallbacks in Jibar-linked contracts

- Recommend an appropriate credit adjustment spread to minimise economic value transfer



## Jibar transition and fallback credit adjustment spreads for the South African interest rate market

prepared by

The Market Practitioners Group's  
Transition Planning and Coordination  
Workstream



SOUTH AFRICAN RESERVE BANK



## Make provision for tough legacy contracts

- Propose legislative provisions that will facilitate the transition of contracts that cannot be renegotiated



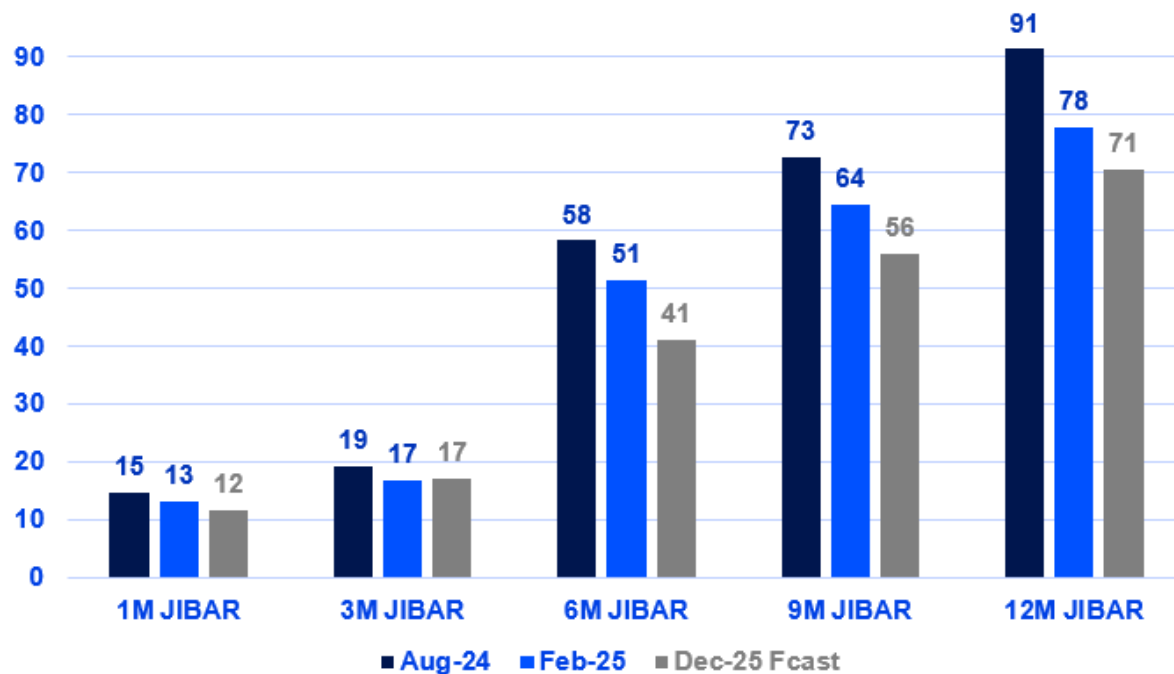
## Amendment of the Financial Sector Regulation Act 9 of 2017

31C	Designation of replacement benchmarks
31D	Replacement benchmark for any category or categories of legacy contract
31E	Safe harbour provisions

# Credit adjustment spreads

SARB MPG recommended methodology aligns to the ISDA fallback methodology. Credit adjustment calculation methodology based on the 5-year historical median difference of ZARONIA and JIBAR.

Credit adjustment spreads per JIBAR index tenor



- Working with 31 December 2025 as the cessation announcement or trigger date, the start of a five-year look back period would be 1 October 2020
- Data set considers impact of COVID stress period and adoption of MPIF framework phased in from June 2022
- December 2025 forecast considers impact of interest rate cycles as measured by derivative interest rate swap markets
- Bloomberg has been publishing the credit adjustment spreads from the 8 April 2025

Source : SBSA quantitative analysis

**Credit Adjustment spreads will only become fixed once JIBAR cessation has been formally announced.**

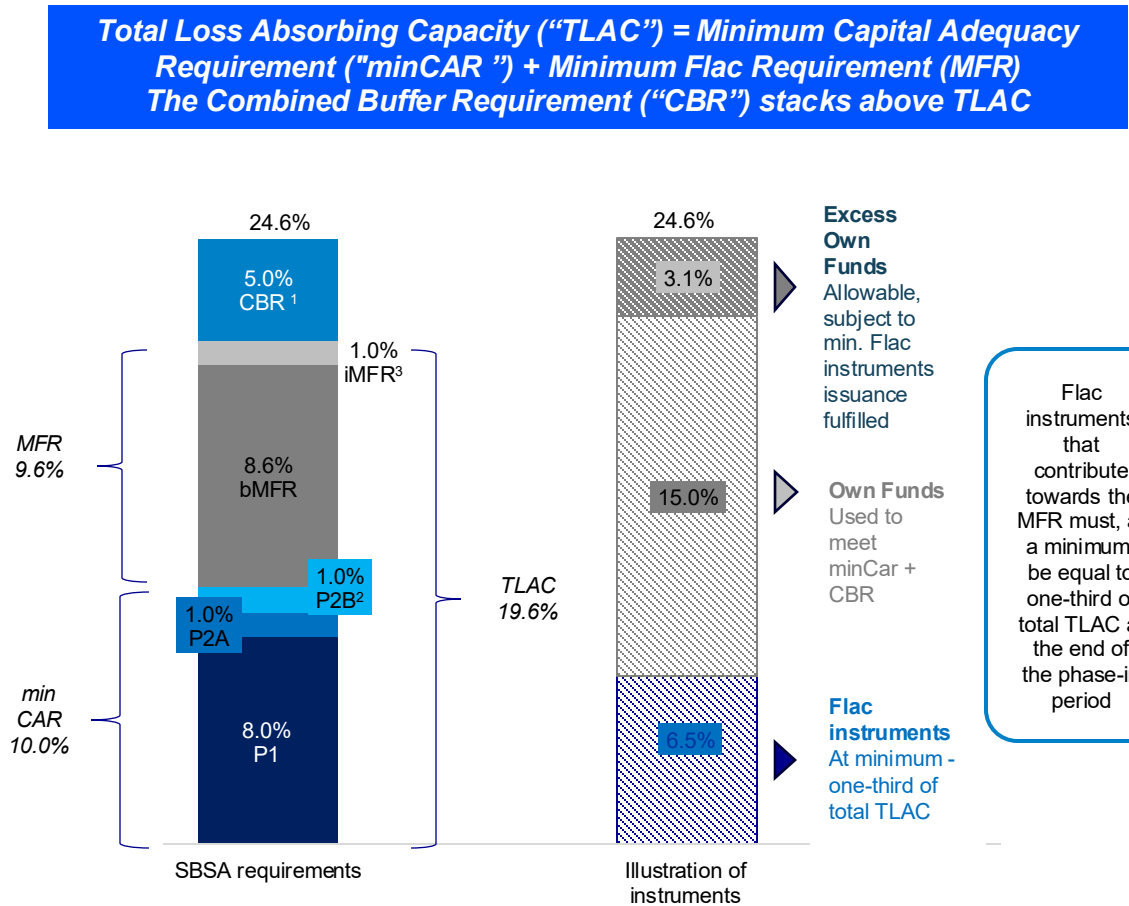


# 4.0

Flac

# Flac requirements

## Illustration of rules



Transition Schedule				
Effective Date - 01 January 2026				
Effective Date	End of year 3	End of year 4	End of year 5	End of year 6
Phasing in of bMFR				
0%	60%	80%	90%	100%
Phasing in of minimum Flac issuances that contribute towards bMFR				
0%	20%	27%	30%	33%

- Commencement of phase-in period on 1 Jan-26
  - Flac terms being finalised with the SARB
  - Possible commencement of issuances in Q4 2025, depending on finalisation of approval processes
- Base Minimum Flac requirement (bMFR) of approximately R90bn as at 30 Jun-25
  - Pillar 2B set at 1% for illustration purposes

<sup>1</sup> Combined Buffer Requirement comprise of 2.5% Capital Conservation Buffer, 1.5% D-SIB buffer (of which 1.0% in CET1) and 1.0% Countercyclical Buffer (effective 1 Jan'26)  
<sup>2</sup> Bank specific confidential buffer set to 1% for illustration purposes; <sup>3</sup> Assuming P2B requirement of 1% for illustration purposes, exclude Market Premium and Resolution Rebate

# Flac Instruments

## Eligibility criteria – Key Terms and Conditions



### Loss absorption

Statutory loss absorption – achieved through “recognition of RSA Bail-in power” clause



### Issuer

External Flac issued by an ultimate holding company

Internal Flac issued by a designated institution to its holding company



### Tenor

Minimum initial maturity of 24 months, minimum remaining maturity of 12 months



### Status / ranking

In accordance with the ranking set out in section 166W(2) of the Financial Sector Regulation Act

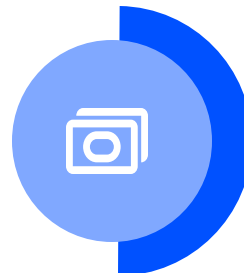


### Legal

External Flac issuances under non-SA governing law allowed, resolution and bail-in provisions under SA law

Not subject to set-off or netting arrangements

Acceleration clauses not allowed



### Other features

Derivative-linked features not allowed

Early redemption permitted only if instrument ceases to qualify as Flac or following prior written approval from the SARB

SARB approval of initial terms and any amendments thereto

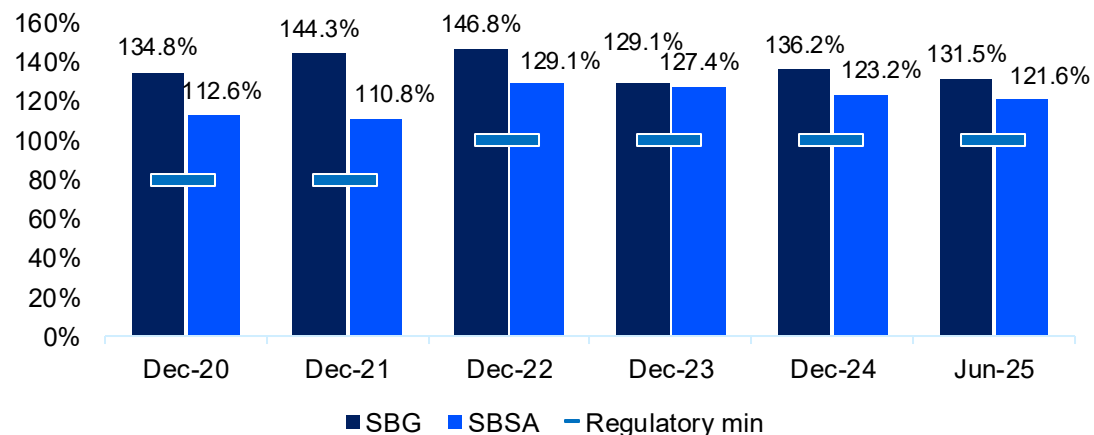


# 5.0

Liquidity and capital update

# Strong liquidity position

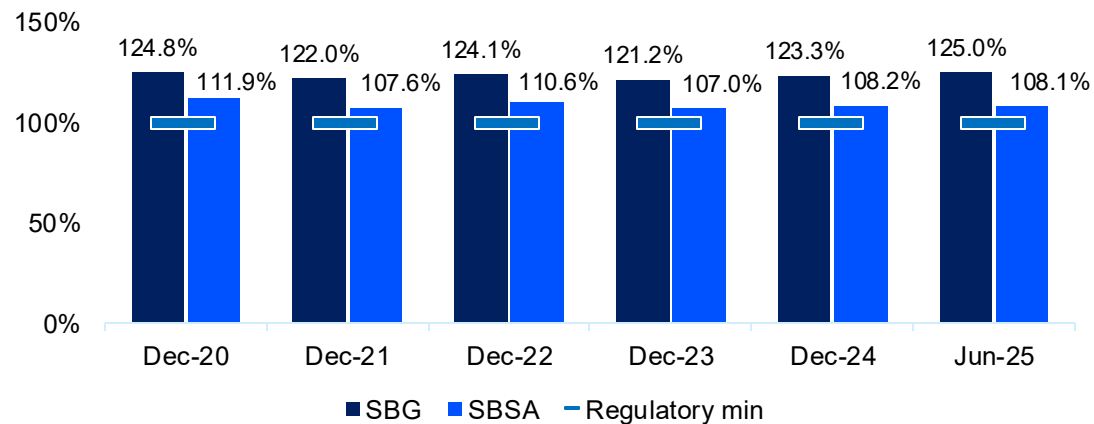
## Basel III Liquidity Coverage Ratio (3-month Simple Avg.<sup>1</sup>)



### Liquidity Coverage Ratio (LCR)

- The group maintained LCR compliance throughout the first half of 2025 in excess of the 100% regulatory requirement.

## Basel III Net Stable Funding Ratio (month end)



### Net Stable Funding Ratio (NSFR)

- NSFR compliance consistently maintained in excess of regulatory requirement
- SARB issued a directive proposing the gradual phase out of the 35% ASF applied to ZAR NBFI deposits with a residual maturity of less than 6 months starting from 1 June 2023 until 31 December 2027

The 35% ASF will be phased out as set out below:

Period	ASF Percentage
1 Jun 2023 to 31 Dec 2023	30%
1 Jan 2024 to 31 Dec 2024	20%
<b>1 Jan 2025 to 31 Dec 2027</b>	<b>10%</b>
1 Jan 2028 onwards	0%

<sup>1</sup> Simple average of daily observations over the respective quarters for SBSA, SBSA Isle of Man branch, Stanbic Bank Ghana, Stanbic Bank Uganda, Stanbic IBTC Bank Nigeria, Standard Bank Namibia, Standard Bank Isle of Man Limited and Standard Bank Jersey Limited and the simple average of three month-end data points for the respective quarters for the other Africa Regions banking entities



# Capital adequacy

Robust capital position, materially above regulatory requirements

## SBG and SBSA meet the PA's Basel III aligned requirements

### Target capital adequacy ratios

- SBG: CET1: >12.5% | Tier 1: >13.5% | Total Capital: >15.5%
- SBSA: CET1: >11.0% | Tier 1: >13.0% | Total Capital: >15.25%

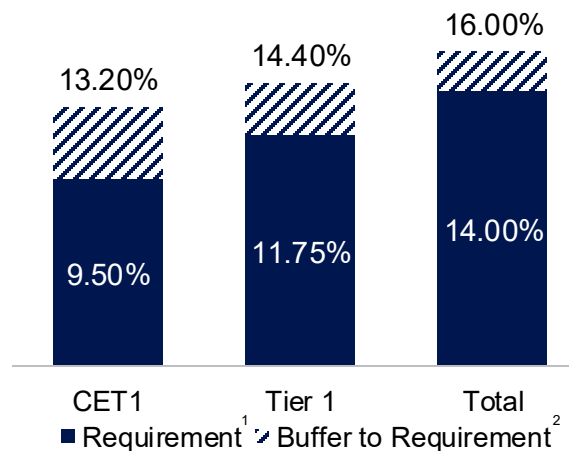
### Minimum capital requirements and Basel III finalisation

- Positive cycle-neutral countercyclical capital buffer (PCN CCyB) of 1% effective from 1 January 2026
  - 12-month phase-in period commencing on 1 January 2025
  - Increased minimum requirements accommodated within SBG and SBSA's current capital structure
- Basel III finalisation not expected to have a material impact on capital adequacy<sup>3</sup>

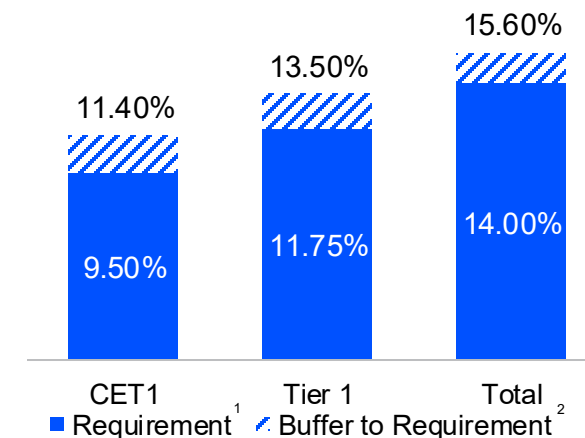
### Leverage ratio<sup>2</sup>

- Minimum requirement increased from 4% to 4.5% from 1 Jan 2025

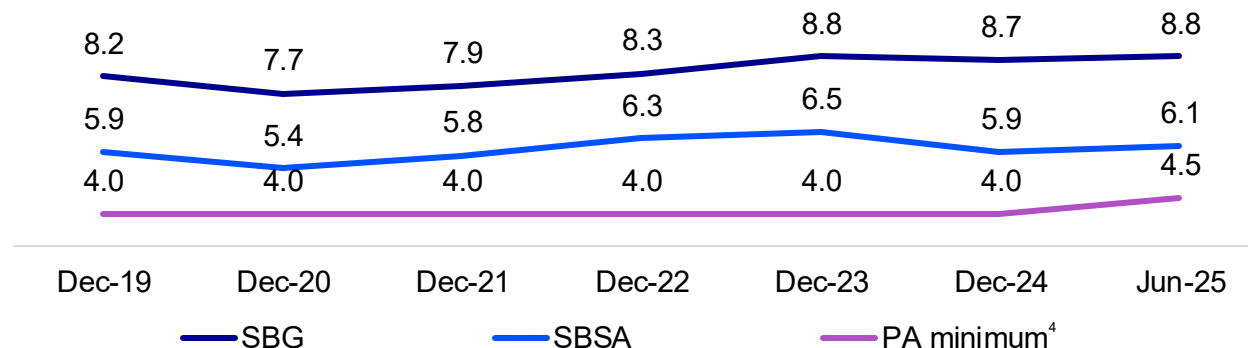
### SBG capital adequacy 1H25



### SBSA capital adequacy 1H25



### SBG and SBSA leverage ratio (%)<sup>2</sup>



<sup>1</sup> Requirements are PA minimums excluding Pillar 2B but inclusive of Positive Cycle Neutral Countercyclical Buffer requirement of 1% effective from 1 January 2026; <sup>2</sup> Capital and leverage ratios inclusive of unappropriated profits; <sup>3</sup> Based on Quantitative Impact Studies submitted to the PA; <sup>4</sup> Increased minimum leverage ratio from 1 January 2025 following introduction of Leverage ratio buffer requirements. 25

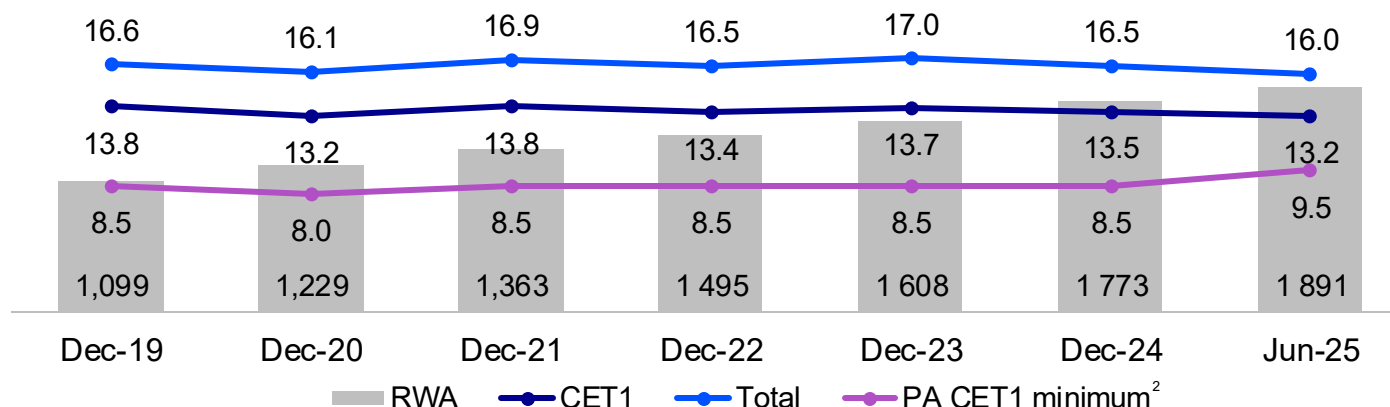
# Capital adequacy

## Capital adequacy and RWA history

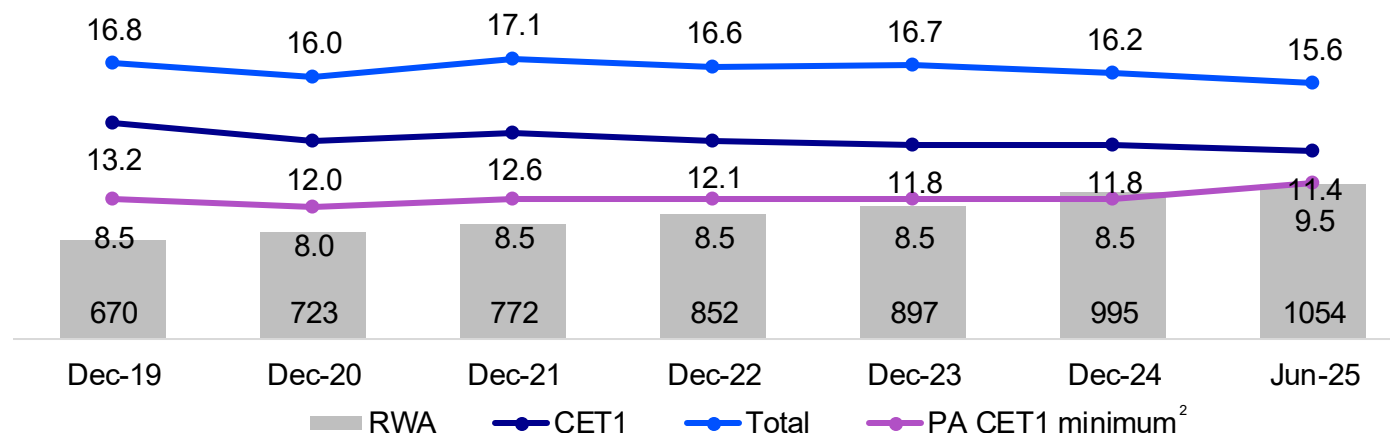
### Capital management

- Capital ratios consistently above requirements at both SBG and SBSA levels
- Capital resilience enhanced by:
  - Underlying profitability of operating activities
  - Geographic diversification
- Array of management actions available to manage capital position

### SBG capital adequacy (%) & RWA history (ZARbn)<sup>1</sup>



### SBSA capital adequacy (%) and RWA history (ZARbn)<sup>1</sup>



<sup>1</sup> IFRS9 impact fully phased-in from Jan'21. All results reflected on a fully loaded basis; <sup>2</sup> Excluding confidential bank-specific requirements. 1H25 inclusive of Positive Cycle Neutral Countercyclical Buffer requirement of 1% effective from 1 January 2026. Pillar 2A temporarily removed in 2020 due to Covid-19, re-instated in January 2022. FY21 minimum shown inclusive of P2A



# 6.0

## 1H25 financial performance highlights<sup>1</sup>

Modified extract from 1H25 results presentation. Full results presentation available at:  
[https://www.standardbank.com/static\\_file/Investor%20Relations/Documents/Financial-results/Interim-Results/SBG\\_2025\\_Interim\\_Results\\_Presentation.pdf](https://www.standardbank.com/static_file/Investor%20Relations/Documents/Financial-results/Interim-Results/SBG_2025_Interim_Results_Presentation.pdf)

# Performance highlights – strong performance across all key metrics

## Group headline earnings

1H25: **R23.8bn**

1H24: R22.0bn

↑ **8% ZAR**  
↑ **11% CCY**

## Net interest income<sup>1</sup>

1H25: **R51.7bn**

1H24: R50.7bn

↑ **2% ZAR**  
↑ **4% CCY**

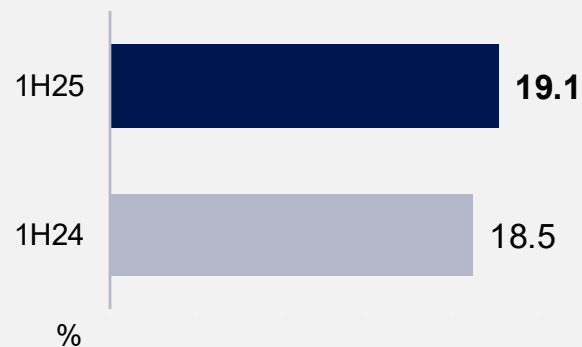
## Non-interest revenue<sup>1</sup>

1H25: **R32.8 bn**

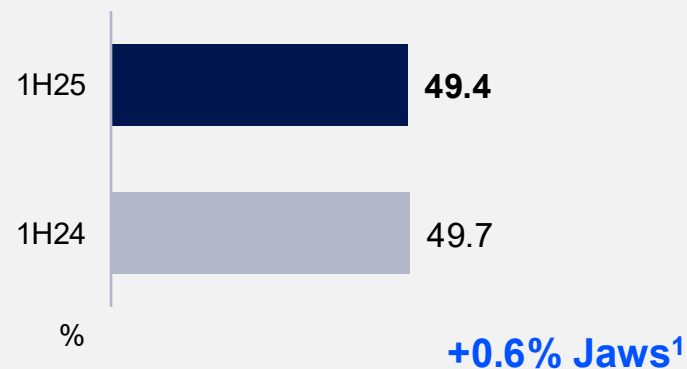
1H24: R28.9bn

↑ **14% ZAR**  
↑ **16% CCY**

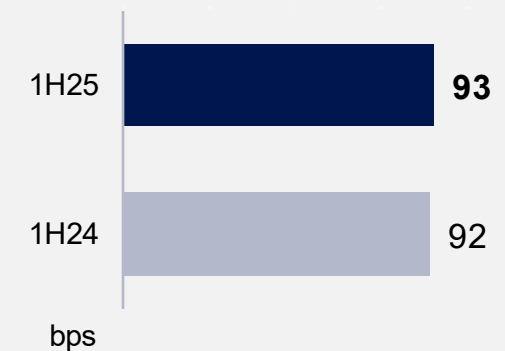
## Group return on equity



## Cost-to-income ratio<sup>1</sup>



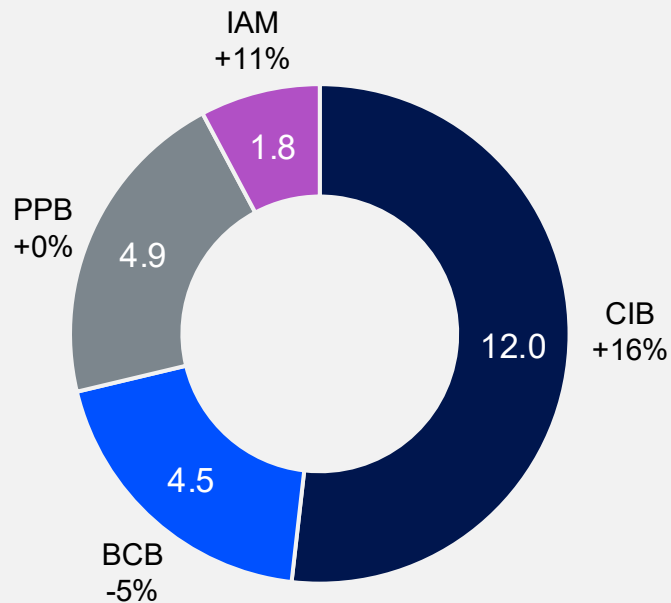
## Credit loss ratio<sup>1</sup>



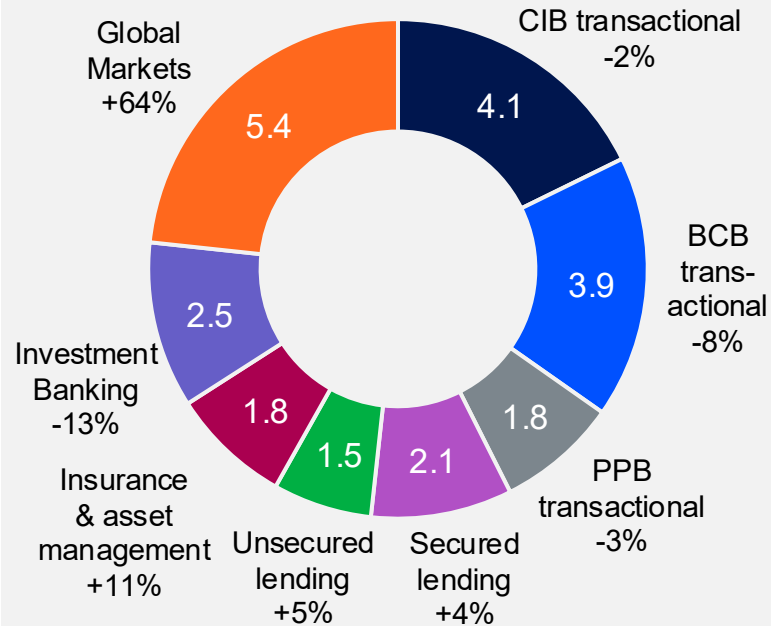
<sup>1</sup> Based on Banking performance

# SBG portfolio – well-diversified earnings

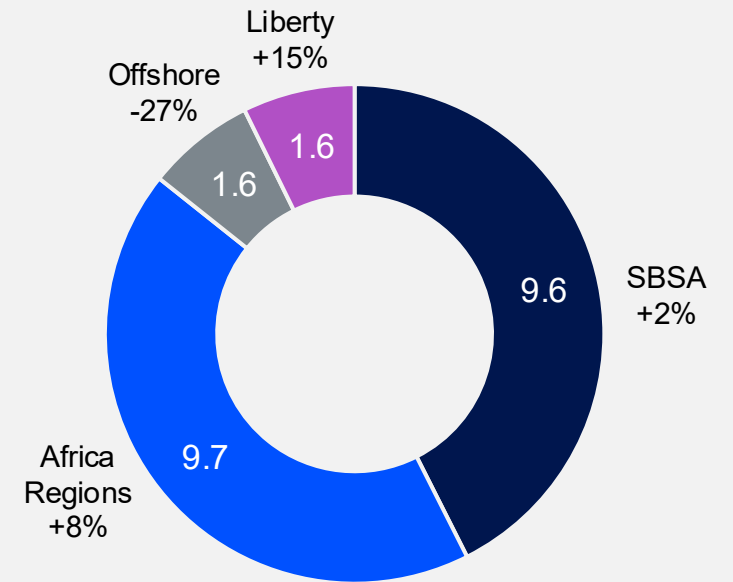
**Business unit headline earnings<sup>1</sup>,  
HoH change**



**Product headline earnings<sup>1</sup>,  
HoH change**



**Legal entity headline earnings<sup>2</sup>,  
HoH change**

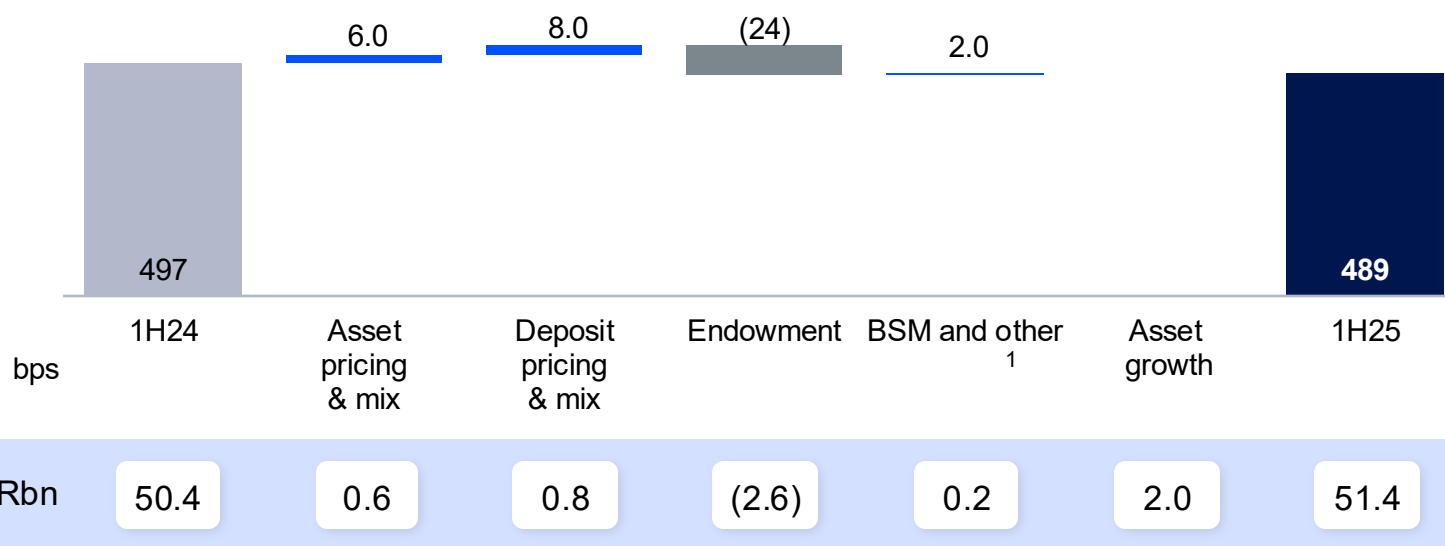


<sup>1</sup> Headline earnings by business unit (SBG Franchise) excluding Centre, <sup>2</sup> Headline earnings by legal entity excluding Other  
STANDARD BANK GROUP CONNECT TO INVEST | SEPTEMBER 2025

# Net interest income – increase driven by a larger balance sheet, partially offset by lower interest rates

## Net interest margin, down 8bps

Positive impact  
Negative impact



	1H20	1H21	1H22	1H23	1H24	1H25
Net interest margin, bps	387	364	390	487	497	489
AIEA <sup>2</sup> , Rbn	1 617	1 673	1 771	1 945	2 039	2 119

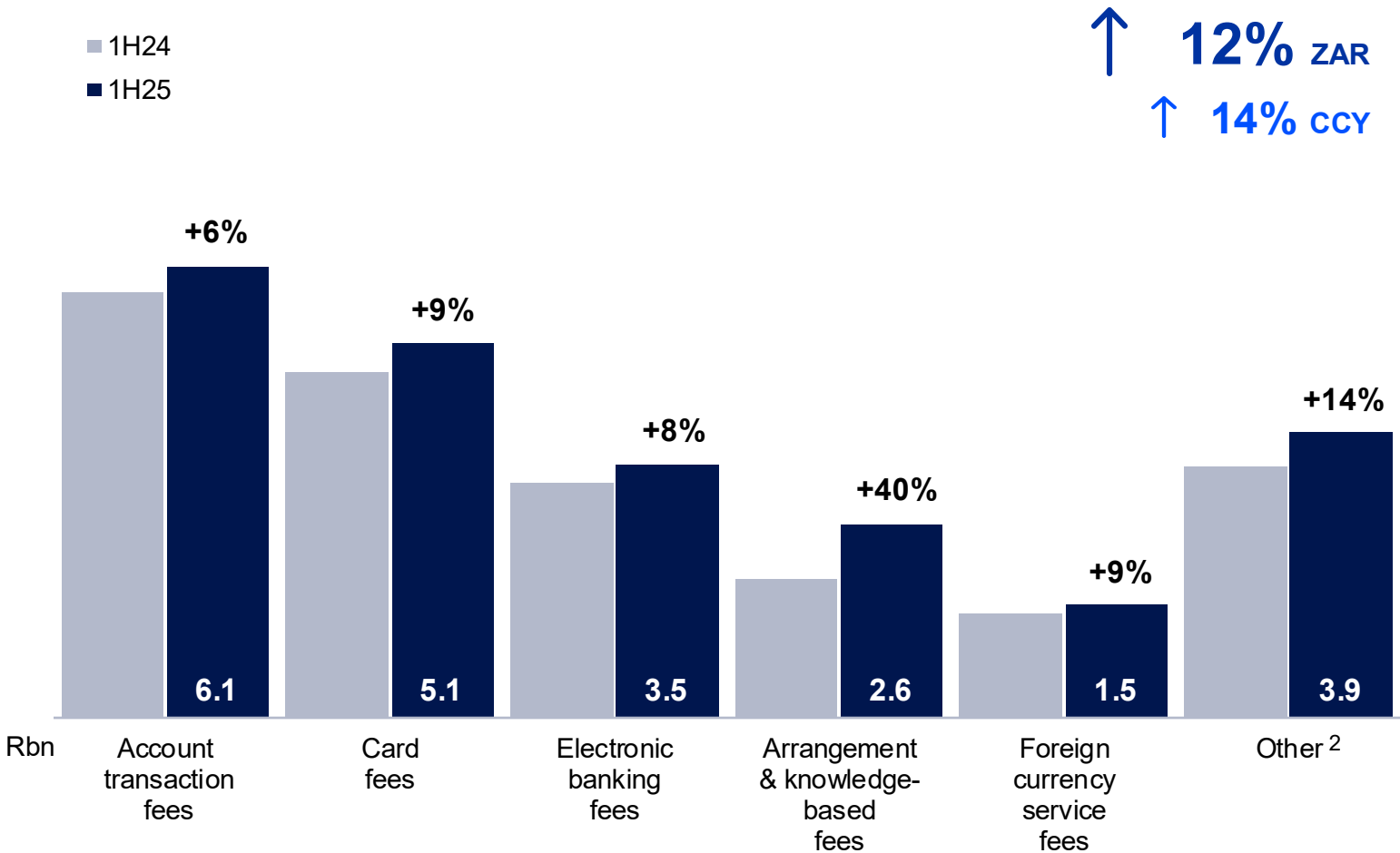
<sup>1</sup> Balance sheet management, <sup>2</sup> Average interest-earning assets

## Net interest income increased by 2% due to:

- **Asset pricing and mix**
  - Negative pricing primarily due to the competitive environment in South Africa and as corporate loans grew faster than other portfolios
  - Positive mix as Africa Regions grew faster than South Africa and Offshore declined and as local currency lending grew faster than foreign currency lending in Africa Regions
- **Deposit pricing and mix**
  - Pricing was flat and mix was positive as Africa Regions grew faster than South Africa
- **Endowment impact** was negative following interest rate cuts across most of our markets in 2H24 and 1H25
- **Balance sheet management and other** is net of R0.6bn positive impact of endowment hedge (5 bps). The hedge provided protection in a rate cutting cycle

# Net fee and commission – strong growth supported by a larger active client base, broader offerings and higher transactional activity

## Net fee and commission revenue, R17.1bn<sup>1</sup>



### Net fee and commission supported by:

- **Account transaction fees** increase supported by higher retail transactional activity, larger client base and deepening client relationships
- **Card fees** growth driven by increased client spend in both card issuing and acquiring
- **Electronic banking fees** increased as clients continue to adopt digital solutions, including value-added services
- **Arrangement and knowledge-based fee** increase due to improved fee generation linked to ongoing deal origination and higher client advisory activity
- **Foreign currency service fees** grew due to an increase in client trade flows and cross-border volumes in South Africa and West Africa
- **Other** increase linked to higher assets under custody and client activity in debt capital markets

### Net fee and commission growth

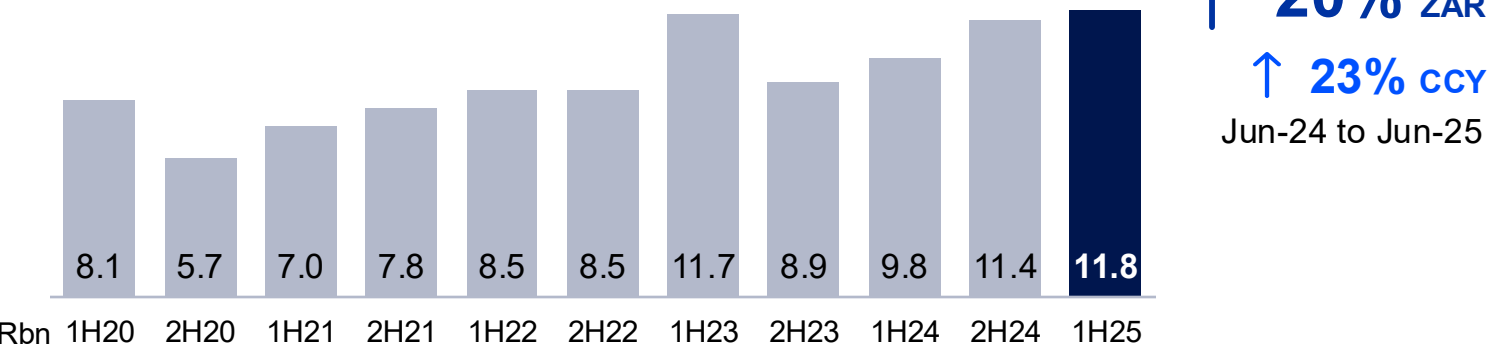
+11% PPB SA +12% SBSA +18%<sup>3</sup> Africa Regions

<sup>1</sup> Net fee and commission revenue is for banking operations and is net of fee and commission expense, <sup>2</sup> Other includes documentation and administration fees and other fee and commission revenue, <sup>3</sup> Constant currency

# Trading revenue – benefitted from increased client activity and heightened market uncertainty

## Trading revenue, R11.8bn

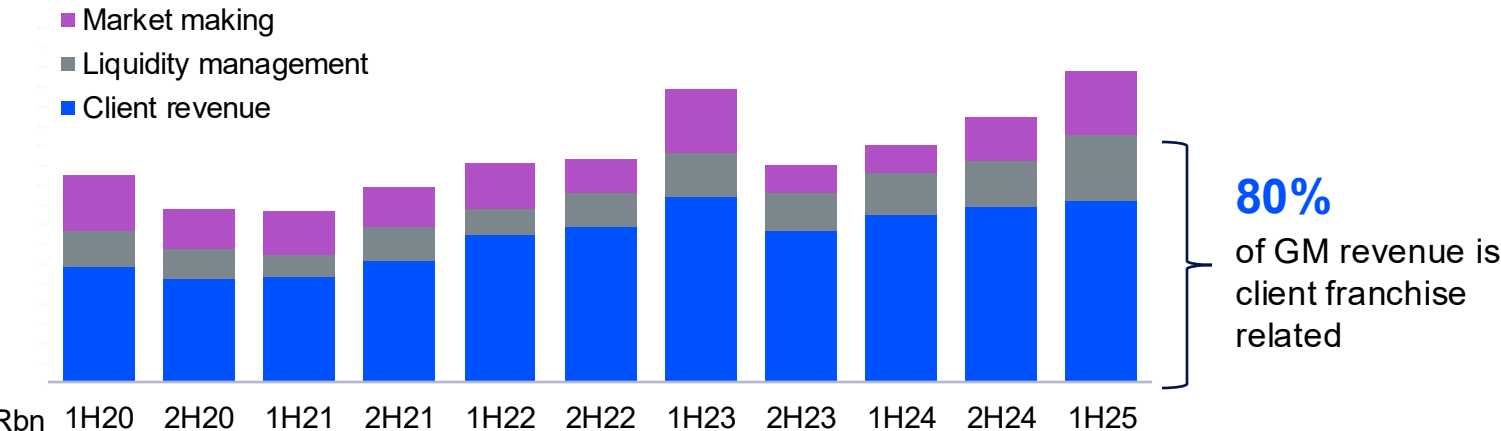
5-year CAGR, 8%



Trading revenue increased due to:

- **Fixed income and currencies** growth driven by client demand for credit-linked notes, structured hedging and financing solutions in South Africa and for foreign exchange solutions in West Africa
- **Commodities revenue** increased as market fluctuations resulted in increased opportunities to provide client hedging solutions
- **Equity revenue** growth was driven by improved investment appetite and liquidity, coupled with market uncertainty which increased client activity and trading opportunities

## Global Markets revenue<sup>1</sup>



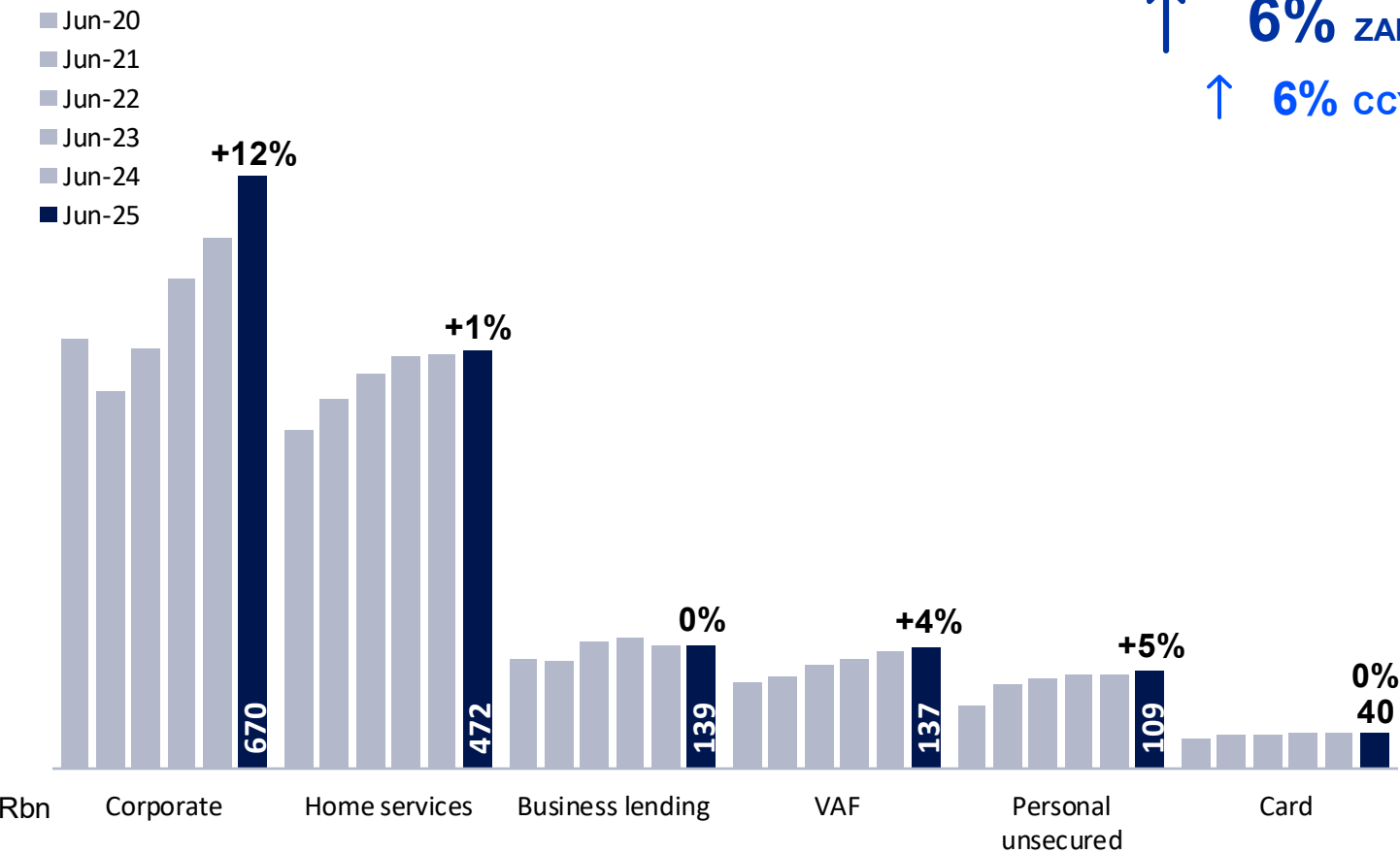
<sup>1</sup> Market making revenue – represents the residual revenue earned in excess of client revenue when managing current and anticipated client flow in expectation of market movements, within assigned market risk limits; liquidity management – revenue earned on the management of excess client liquidity on behalf of the banking entity; client revenue – earned on client transactions in excess of funding and hedging costs



# Gross loans and advances – growth driven by strong investment banking origination

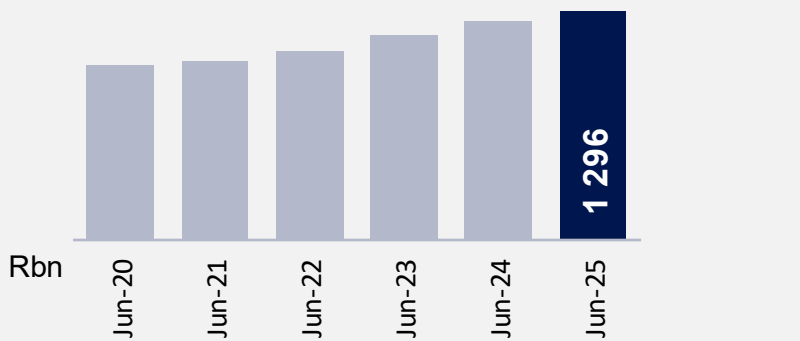
## Gross loans and advances to customers by product, R1.6trn

HoH % change (Jun-24 to Jun-25)



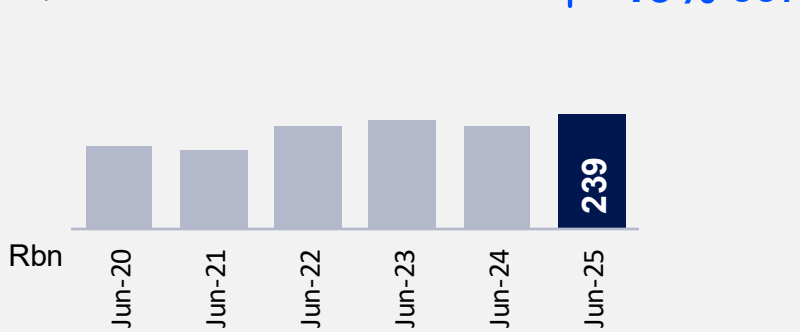
## South Africa

HoH % change (Jun-24 to Jun-25)



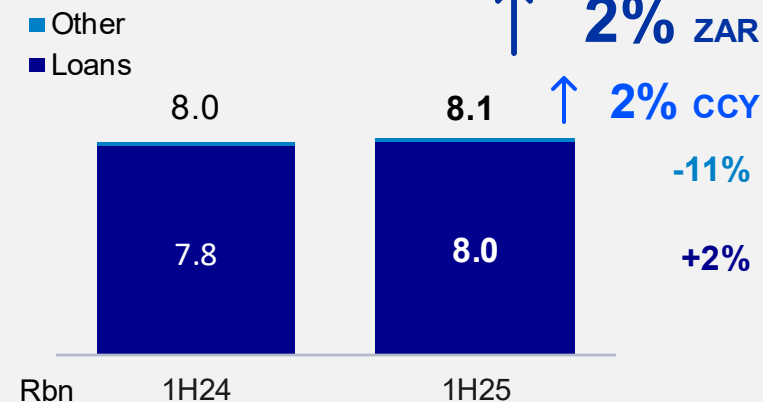
## Africa Regions

HoH % change (Jun-24 to Jun-25)

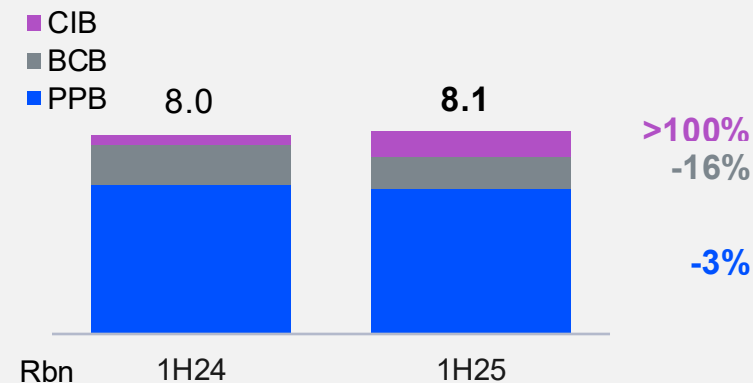


# Credit impairment charges – well managed due to diligent collections strategies

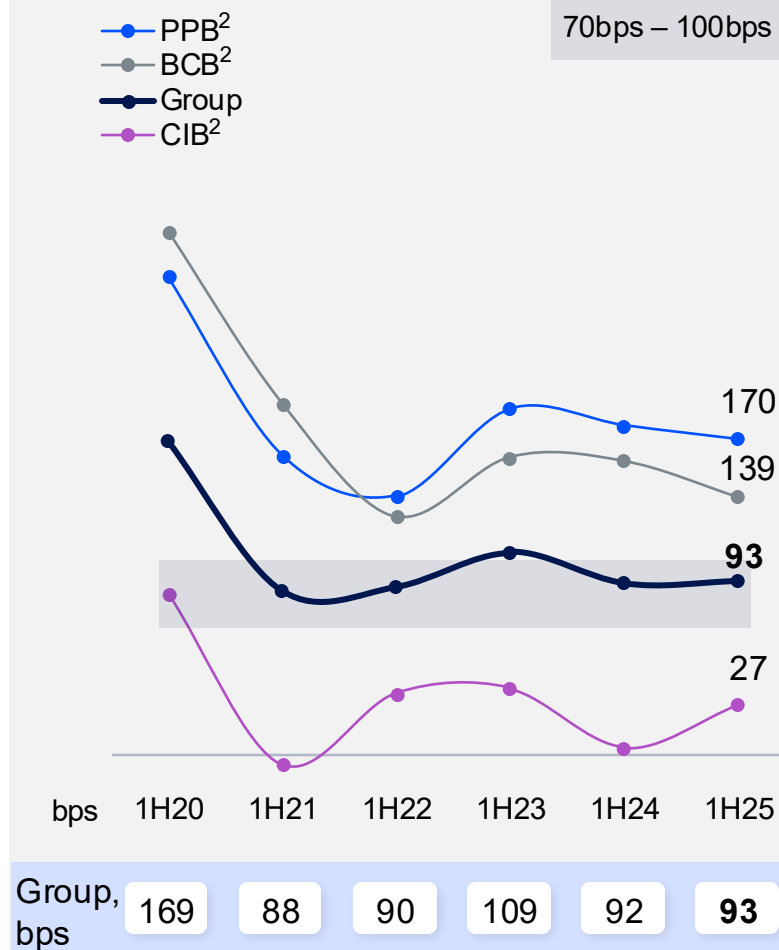
## Credit impairment



## Credit impairment by business<sup>1</sup>



## Credit loss ratio



## Credit impairment:

- **PPB and BCB** charges decreased on the back of robust collection strategies, increased restructures and reduced flows into non-performing loans
- **CIB** charges normalised off a low base in the prior period linked to recoveries in 1H24

## CLR

### PPB²

South Africa  
Africa Regions  
Offshore

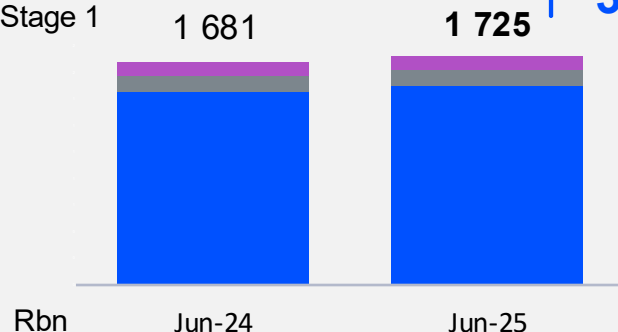
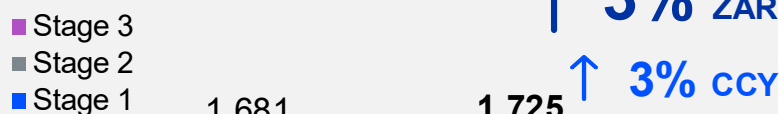
### BCB²

South Africa  
Africa Regions  
Offshore

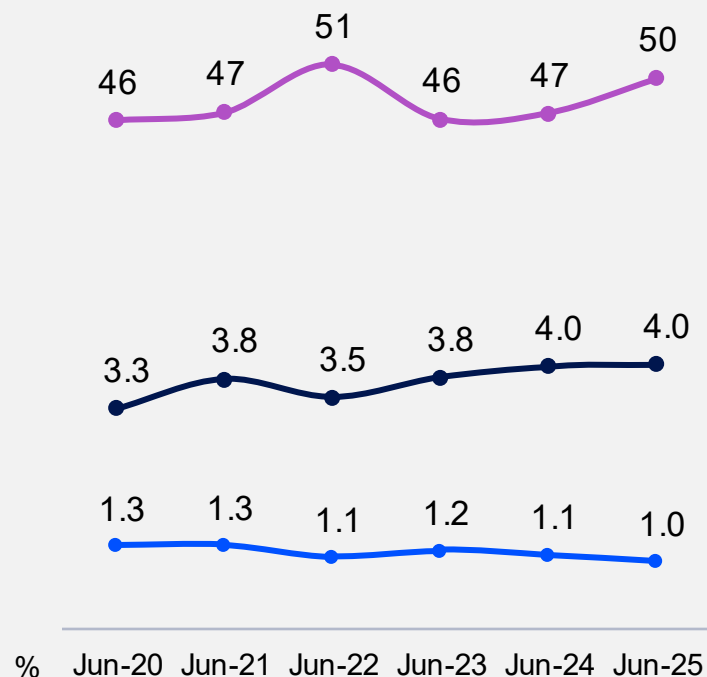
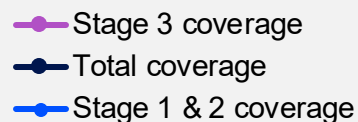
	1H24 bps	1H25 bps	
<b>PPB²</b>	<b>177</b>	<b>170</b>	✓
South Africa	180	174	✓
Africa Regions	185	146	✓
Offshore	10	84	⬇
<b>BCB²</b>	<b>158</b>	<b>139</b>	✓
South Africa	129	100	✓
Africa Regions	308	240	✓
Offshore	73	196	⬇

# Credit provisions – increased in line with total book growth and total coverage remained robust

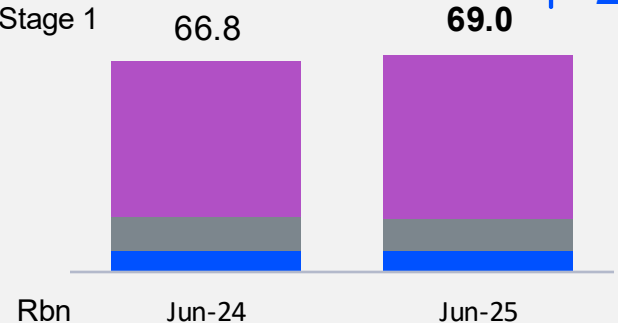
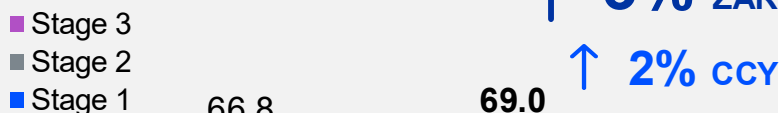
## Gross loans & advances<sup>1</sup>



## Coverage



## Provisions<sup>1</sup>



## Provisions growth in line with gross loans and advances:

- Loan staging remained relatively consistent
- Within stage 3 loans, home loans increased while corporate loans decreased
- Increase in stage 3 provisions was partially offset by a decrease in stage 1 and 2
- Increase in stage 3 provisions continues to be driven by the lengthy legal processes in home loans

## Total coverage remained robust

- Unchanged as provision growth was in line with loan growth

<sup>1</sup> Based on gross loans and advances and provisions per pages 66-71 of the Financial Analysis Booklet

# SBG FY25 – guidance intact

Core metrics	FY25 guidance	Key drivers in FY25
Banking revenue growth	Mid-to-high single digits	<ul style="list-style-type: none"> <li>1H25 loan growth and NII were slower than expected FY25 NII growth expectations moderated to low-to-mid single digits, subject to loan growth</li> <li>1H25 trading revenue and NIR were better than expected FY25 NIR growth expectations upgraded to high single digits, subject to market activity</li> </ul>
Banking cost-to-income ratio	Flat-to-down year-on-year	<ul style="list-style-type: none"> <li>Banking revenue growth to be marginally ahead of operating expenses growth, resulting in flat to positive jaws<sup>1</sup></li> </ul>
Group ROE	Inside the 2025 SBG target range of 17% – 20%	<ul style="list-style-type: none"> <li>Both Banking ROE and IAM ROE within 2025 SBG target range</li> </ul>
Supplementary metrics		
Credit loss ratio	Middle of the TTC <sup>2</sup> range of 70 bps – 100 bps	<ul style="list-style-type: none"> <li>Credit impairment charges are expected to be higher than in 2024 due to forward looking provision releases not repeating and CIB charges normalising</li> </ul>
CET1 ratio	>12.5%	<ul style="list-style-type: none"> <li>Active capital management to fund organic and inorganic growth as well as distributions</li> </ul>
Dividend payout ratio	At the top end of range 45% – 60%	<ul style="list-style-type: none"> <li>Continued focus on dividend extraction from operating entities</li> <li>Share buybacks subject to available cash resources and share price</li> </ul>

<sup>1</sup> Jaws for Banking businesses, <sup>2</sup> Through-the-cycle

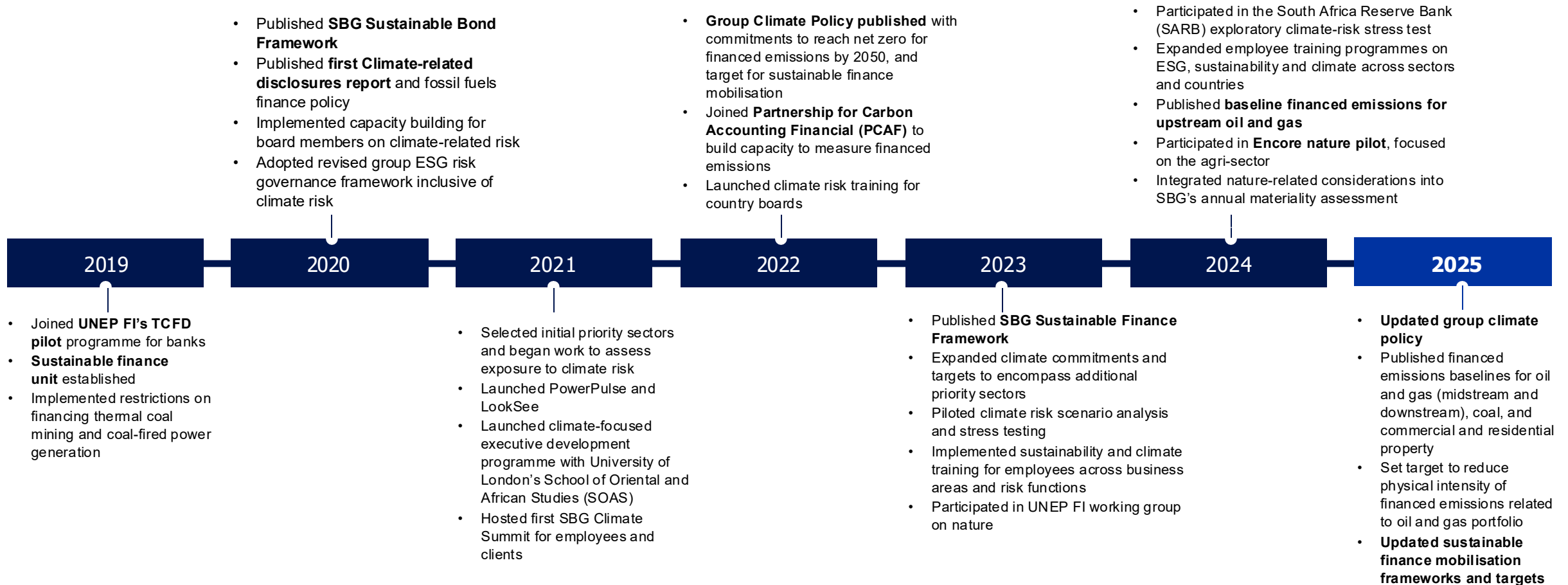


# 7.0

Annexure

# SBG'S Climate Policy

- Published SBG Climate Policy 2022. Undertook to review and update the policy every three years
- Published revised policy in March 2025
- Policy is implemented through sector strategies at client and transaction level, and through application of the E&S screening tool



# Climate Approach – Progress and Milestones

## Our Commitments:

- Achieving net zero across our lending and investing activities by 2050
- Achieving net zero for i) direct operations by 2030 for newly built facilities, and ii) by 2040 for existing facilities
- Mobilise >R450bn in sustainable finance solutions for our clients
- Enabling a just energy transition, and growing clean energy capacity in Africa, including renewable energy, distributed energy systems, and associated energy infrastructure
- Actively managing our exposures to oil and gas over time as part of a broader transition to net zero, and engaging clients to support decarbonisation efforts
- Reviewing climate targets and commitments at least every three years.

## Climate Policy - 2025 Key Updates

- Updated group climate policy (inaugural policy published March 2022)
- Published financed emissions baselines for oil and gas (midstream and downstream), coal, and commercial and residential property
- Set target to reduce physical intensity of financed emissions related to oil and gas portfolio
- Updated sustainable finance mobilisation frameworks and targets.

## OUR PERFORMANCE IN RELATION TO TARGETS

Key: ● On track ● Behind target

Sector	Commitment / Target	Target Date	Status as at Dec 24	
SBG own operations	Net zero for newly built facilities 2030 and for existing facilities by 2040	2040	On track	▲
Sustainable finance	Mobilise R450 billion	2028	On track, mobilised a cumulative amount of R177 billion by (39% of target)	▲
Renewable energy power plants	Mobilise R50 billion finance and R15 billion underwriting	2024	Achieved 82% of target	●
Agriculture	Disburse R7 billion (cumulative) in climate smart agriculture finance by 2030 (inclusive of R2 billion by 2025)	2030	On track, disbursed R2.2 billion in 2024	▲
Commercial real estate	Mobilise >R30 billion in sustainable finance from 2022 to 2026 for the CRE sector	2026	On track	▲
Thermal coal, coal-fired power	Limit thermal coal exposures as a percentage of group loans and advances	0.5% by 2030	0.51%	▲
	Reduce finance (as a % of total group advances) to existing power sector clients generating power predominantly from coal	0.15% by 2026 0.12% by 2030	0.17	▲
Oil and gas	10% reduction in physical intensity of financed emissions and maintain an average portfolio intensity below 33kgCO <sub>2</sub> e/boe for upstream oil and gas production (Scope 1 and 2 client emissions)	2030	New target	
	Limit upstream oil and gas exposure to 3% of SBG's total loans and advances	2030	1.43%	▲
Energy book exposure	Limit upstream oil and gas exposure to 30% of the energy book		New target	
	Pursue a greater share of renewables in the energy mix, aiming to maintain an energy supply ratio (share of finance directed towards renewable energy power generation relative to that for non-renewable power generation) of >3:1 <sup>1</sup> .	2030	5.96: 1	▲



8.0

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